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Dialog Restricts Library Usage of Its Classroom Internet Program

By James Speed Hensinger

Some libraries have recently reported that Dialog is dropping them from the Dialog Classroom Internet (CIP-LS) program. They have been offered new Dialog contracts that require a \$75 monthly minimum commitment.

By comparison, BCR has a Dialog contract that allows libraries to maintain Dialog passwords with no monthly minimum, allows them to be billed via BCR and provides a 2 percent discount for academic and public libraries.

Dialog Corporation has redefined the eligibility guidelines for its CIP program. CIP was previously a heavily discounted pricing model for accessing Dialog databases in classrooms and libraries. The new guidelines allow for only library schools offering courses on information retrieval at the graduate level to obtain CIP pricing. However, rare exceptions are made for some grant-funded education programs.

The specific guidelines are available at training.dialog.com/cip-lis/pdf/guidelines.pdf.

For more information on BCR's discount program with Dialog, go the BCR's Web page and click on **Reference Databases**, then click on the **Dialog** link.

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